



MR MATERIAL:

Premium, Clear, Strong, Thin, With Visual Appeal and Integrity

Speaker:



Registration: 5:30 pm

Dinner: 6:30 pm

Presentation: 7:30 pm

Register Online: www.coat.tv

Text: 713-890-2520

Registration Deadline: Feb 18



Mitsui Chemicals

Date: Tuesday, Feb 20, 2018

Venue: San Jacinto College

Address: 8060 Spencer Hwy
Pasadena, TX 77505

Phone: 281.478.3606

About the Speaker

I started in the optical industry over 22 years ago working at one of the 1 hour chains in the Denton, TX, area. I worked on the retail sales floor and full surfacing lab all throughout college, which is when I became ABO certified. After graduating college from the University of North Texas with of all things an English degree, I went to work for a large MD practice running the entire optical shop. After running this optical shop for 5 years I went to work for Vision Ease Lens as a Lens Consultant and stayed in this role for over 8 years. Since leaving Vision Ease I worked for a low vision company and a company selling retinal lenses and cameras, and in 2015 I came on board as the National Sales and Marketing manager for Mitsui Chemicals. With Mitsui I have had the opportunity to work in every facet of the industry working with all of the major lens companies such as Hoya, Essilor, Carl Zeiss and Younger as they all sell High Index Lenses. I have encouraged Mitsui to develop ABO courses to make their High Index and new products more known in the optical market.

About the Company

Mitsui Chemicals, Inc. (MCI) contributes to society by providing high quality products and services to customers through innovations and creation of materials while maintaining harmony with the global environment.

MCI has over 30 years of experience in the development and production of innovative optical lens materials for the global market. The optical monomer brand name of MR™ is now globally recognized as a premium high index lens material. In 2008, SDC Technologies, Inc., a California based premium coating material company, and in 2011, Acomon group, a leading optical lens material manufacturer well known for its RAV7™ Series of R.I. 1.50 lens material, became MCI group companies. Thus MCI is able to provide a full range of lens material and coating solutions to global lens manufacturers.

In 2013, the Korean KOC Solution joined the MCI Group. KOC Solution, a manufacturer and distributor of plastic optical lens monomers, brings with it middle to high-index monomers to greatly enhance MCI's product portfolio.



COAT CHRONICLES

By

Mustafa Asif

Hello COAT members, we would like to wish all members a very happy and prosperous new year. We are very excited again for the upcoming year and the lineup of meetings that we have for our members. First I would like to thank HOYA for their generosity in sponsoring our November meeting. We always appreciate when companies support education in the state of Texas.

We have changed our meeting schedule this year. We will now have four meetings a year, on a quarterly basis. Our first meeting was originally scheduled in January but because of some unavoidable circumstances we had to postpone it until February. We will also be bringing back our one-day hands on workshop in June. It will give Texas opticians an opportunity to earn four credit hours in one day. There will be a total of eight hours that can be earned in the entire year.

COAT is an organization that has been promoting education and professionalism in the state of Texas for opticians and eye care professionals. We want more opticians to take an active role in becoming future leaders of COAT. Please if you are interested or know someone who will be a great addition to our organization, email us their info and we will contact them. This is the chance to give back to your profession. Email us your suggestions and if you have any questions regarding COAT and our activities to President Mustafa Asif at coatpresident@yahoo.com Thank You.

Established in 1926, the Opticians Association of America (OAA) serves as the only national organization representing opticianry's business, professional, educational, legislative and regulatory interests.

OAA fosters, supports and sponsors programs of competency certification, licensing and continuing education for professional development.

For more information please contact the Opticians Association of America's home office at 3740 Canada Road, Lakeland, TN 38002, 901.388.2423, chris_allen14@att.net, or www.oaa.org.



RSVP by February 18, 2018
Register Online Today!
www.coat.tv



2018 Annual COAT Application

First Name: _____ Last Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Email: _____ Phone: _____

Practice / Business: _____

Check all that Apply: (Please Select one and enter Certification or License number)

ABO _____

NCLE _____

COT _____

COA _____

COPE _____

Other _____

2018 Annual Membership Fee is \$80 (Please make Check or Money Order Payable to COAT)

Method of Payment: _____ Date of Payment: _____

If you want to volunteer with COAT please email coatsecretary@yahoo.com and tell us your area of interest. We are always looking for fresh new ideas. Thank You

You can also mail this form with your payment to:

COAT

5018 Antoine Dr. B-252 Houston, Texas 77092-3357

Prices are subject to change without notice. No refunds or exchanges. COAT is a 501(C)(6) non profit organization.

November Highlights



COAT President Mustafa Asif presented Dr. Thomas Gosling with a Certificate of Appreciation. He was a great speaker who kept the audience focused all night. Thanks to HOYA and Dr. Gosling for their support of COAT.



We appreciate all the members who attend the meetings on a regular basis. Its opticians like them who are dedicated to their profession and also educate themselves to better serve their patients.



COAT is always lucky to make new members. One such new optician we all met was Tiffany Jackson. She is an amazing woman who is committed to her profession. She attended with her husband.



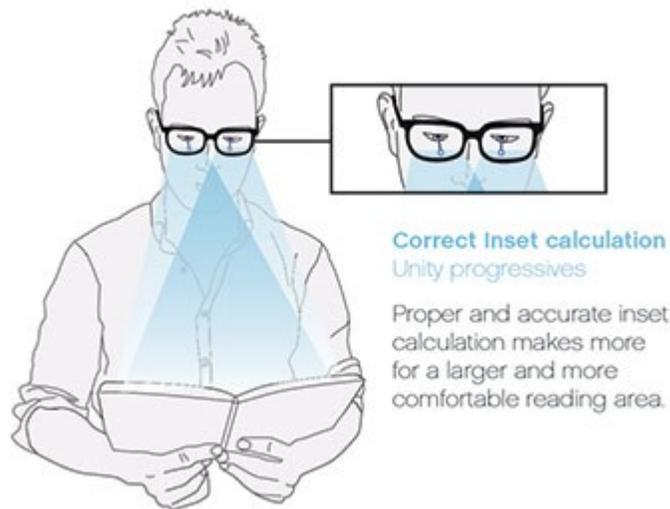
Edgar Fuentes of Optical Illusionz spoke to the crowd. He told the members about the aftermath of Hurricane Harvey and the struggle their office went through. COAT always supports the opticians in the state of Texas.



Nina Lopez of Tura and long time COAT Annual Member Marla Beers attended the meeting. Thank You for attending our bi-monthly meetings.

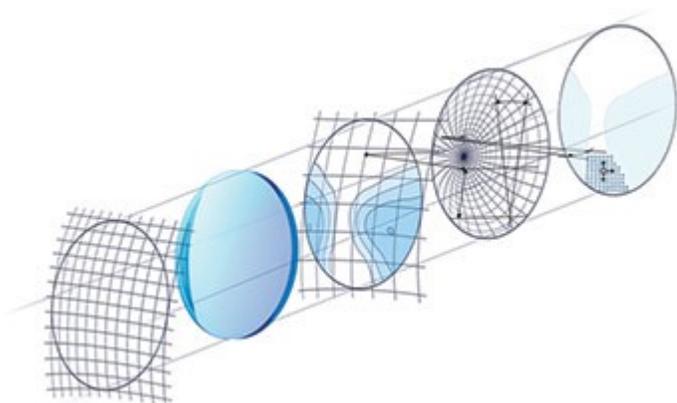
Making the Decision to Upgrade Your Progressive Lenses - New Unity Via

Sponsored by VSP Optics Group



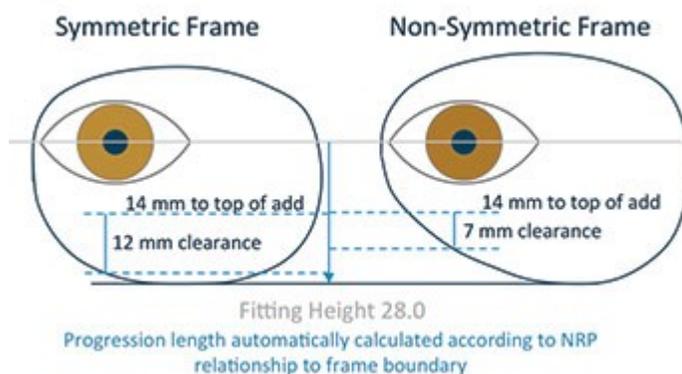
Your lens success is a product of how you changed the basic lens choice used in your office and the go-to lens that has been successful for most of your patients; however, I'd like to suggest... change should happen faster. You have a new choice to consider.

For example, patients with reading issues might say "To read with my (right/left) eye, I have to move my head slightly right or left to see clearly. What's wrong with my new lenses?" Did you know new technology and upgraded lenses can solve binocularity issues?



Ask yourself, "Does my current first choice progressive deliver the opportunities for practice growth, ease of use, ease of lab, staff preference...? What could be better?" Did you know that in a preference test, this new lens was preferred with statistical significance? Doesn't that suggest better patient satisfaction?

Fitting errors remain the most common reason for progressive lens redos. While the wrong height is easy to fix, sometimes the frame chosen changes the availability of the reading area. How is that further complicated when a less experienced dispenser is making the choice? Experience helps but a poor frame choice affects vision and satisfaction. And while there are varying corridors available, one must make confusing corridor length choices.



Wearer feedback collected by the VSP Optics Group caused an investment in research and development. Then, patients tested these newly discovered attributes of lens design choice. Testing found statistically significant wearer confirmation of the changes made. The result is a new design series that improves reading and binocularity, overall progressive lens satisfaction so that vision is more effortless for the patient. Last, these technology changes made it easier to use for the eyecare professional.

The New Unity Via progressive is the natural evolution of the Unity progressive lens series. It uses technology to simplify complex corridor choices and patient discomfort. It addresses progressive lens binocularity problems with a new lens-eye model and variable reading inset to ensure better comfort from far to near through the lens' mid-range portion.

There is an upgraded understanding of frame size and shape that embeds automatic frame fit solutions that ensure that the corridor length is never too short or too long, and that the frame's size and shape doesn't change the available size of the reading area. Lastly in a significant series of wearer tests, complaints were addressed and real life improvements implemented. Once completed, the lens was made available.

It makes sense that VSP Optics Group would invest in constant lens improvement; after all, without the ability to constantly earn each practice's business, there are always other good products in the marketplace. Finding the best for your office makes the difference. Through F, N and O category opportunities, one can fit a broad spectrum of patients to improve patient satisfaction, increase practice premium lens usage and meet 2017 and 2018 revenue goals.

So when you ask patients, "If there were something we could do to improve the lenses that you are now using, what would that be?" You can be sure that Unity Via can provide better solution for the variety of vision improvements that patients want from their progressives. Consider looking at an upgrade to Unity Via today.

Making the Decision to Upgrade Your Progressive Lenses—New Unity Via Sponsored by VSP Optics Group Reprinted with permission, The Opticians Handbook, Jobson Medical Information LLC, all rights reserved. Please visit www.opticianshandbook.cMaking the Decision to Upgrade Your Pro-

Save the Date

Our Second Meeting will be on

April 17, 2018

Sponsored by



Special Savings for Eyecare Professionals \$500.00!!!



Allow me to be your Realtor on your next Real Estate purchase or when you are ready to sell your home and save \$500.00! For a limited time, I am offering a special savings to all eyecare professionals. Just give me a call and mention that you work in the optical field to take advantage of this offer. After official closing on your property you will receive \$500.00. As a past president of COAT and a fellow optician I hope to give back to the industry which has given so much to me.

Mark Rice
Realtor
Phone 281-414-8517
e-mail ricesters@gmail.com



Job Bank

Full time Optician – Houston Boutique

Looking for an optician that LOVES her/his craft! The Eye Gallery needs a HIGHLY MOTIVATED Optician that has a great story to tell! You must love THE BEST in Eyewear, THE BEST in Lens Technology and THE BEST in Clientele! We have Two locations in Houston (Lower Westheimer and Post Oak) and we are looking for a full time Optician for both Boutique Offices! The individual must be Detail Oriented, Fashion FORWARD and Possess a natural Positive Attitude on life! This is not your ordinary Optical Boutique and our expectation are nothing but extraordinary!

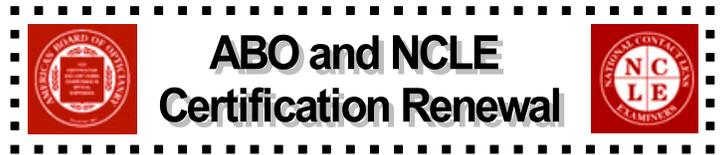
Email Tina@eyegalleryhouston.com

Full time Optician at Voss and Woodway, Houston TX

Looking for an experienced optician who is outgoing, motivated, and excited to sell high end frames and lenses with the knowledge and passion in frame adjustments and repairs. Optician must be detail oriented and an eye for fashion. We are located at Voss and Woodway. If interested, please send your resume to drdngo@yahoo.com.

Full time Optician – North Fort Worth

Busy optometric practice in need of a full time, fun, and outgoing optician located in North Fort Worth, TX. We are looking for an experienced optical who will be happy to sell glasses, do frame adjustments, and trouble shoot any optical complications. Please send your resume to doctoreye2011@gmail.com if interested.



All ABO and NCLE certifications are for three (3) years. Continuing education credits (CECs) must be earned within the three year certification period and may not be accumulated and carried over from one period to another. All CECs and renewal fees are due on or before your expiration date. If you fail to complete the requirements on time, you have a 4th year to complete them. During that year, your certification is suspended. This suspension year is not an extension, but will overlap into your next certification period.

Continuing Education Renewal Requirements

For those renewing their certification that expires in 2018 and beyond:

ABO Certified: Send in 12 ABO- and/or NCLE-approved CECs (of which at least 6 hours are ABO-approved Technical CECs; the remainder can be either ABO- and/or NCLE-approved Technical or General Knowledge) and the \$125 fee.

NCLE Certified: Send in 18 NCLE- and/or ABO-approved CECs (of which at least 9 hours are NCLE-approved Technical CECs; the remainder can be either ABO- and/or NCLE-approved Technical or General Knowledge) and the \$125 fee.

ABO and NCLE (Joint) Certified: Send in 21 ABO- and/or NCLE-approved CECs (of which at least 5 hours are ABO-approved Technical CECs and 6 hours are NCLE-Approved Technical CECs; the remainder can be either ABO- and/or NCLE-approved Technical or General Knowledge) plus the \$250 fee.

Acceptable Continuing Education Credit:

ABO: Spectacle related courses approved by ABO with an assigned course number.

NCLE: Contact lens related courses approved by NCLE with an assigned course number.

Alternate Renewal Methods:

- **ABO:** You may submit proof of a current license in a licensing state requiring Continuing Education.
- **NCLE:** You may submit proof of a current license in a licensing state requiring Continuing Education.

Send CEC's and renewal fees to:

- **ABO/NCLE -** 6506 Loisdale Rd., Suite 209, Springfield, VA 22150, and include name, address and certificate number.
- **Online:** Log into your account

Check certification status 24/7 on the ABO-NCLE website.
www.abo-ncle.org



Certified Opticians Association of Texas
5018 Antoine Dr B-252
Houston, TX 77092-3357



Mission Statement

Certified Opticians Association of Texas provides educational opportunities to certified and non-certified eye care providers, promoting opticianry as a Texas healthcare profession.

OPTICIANS



Helping America See

COAT is always looking for your valuable suggestions, questions, comments, ideas, thoughts, etc.,

Please do not hesitate to contact me via Email: coatpresident@yahoo.com

Phone or Text: 713-890-2520.

We look forward to seeing everyone at the meeting on Tuesday, February 20, 2018



RSVP by February 18, 2018

Register Online Today!

www.coat.tv

2018 BOARD of DIRECTORS

President: Mustafa Asif, ABOC

Vice Pres: Debra Clarke, ABOC, NCLEC

Treasurer: Bonnie Rosenbaum, ABOC

VEE SPORT
SPORTS PROTECTION

PLANBEYEWEAR.COM

To see the full collection, call Megan Najjar at 207-205-0093
VEE NY BOOTH G165