



# STOP and Join Us!

## Tuesday, September 16, 2014



### EssilorLabs

Sponsors a Two Hour ABO Seminar  
Two One-Hour Technical Level 2

## UV and the Eye

Review the consequence of UV radiation exposure to the eye, more specifically a newly recognized hazard of the reflection of the backside of the lens. Highlight the benefits of Experio® UV and the E-SPF index.

## Trouble Shooting Progressive Power Lenses

Adopt a process to evaluate PAL non-adapts that follows a routine, understand the symptoms, and resolution steps associated with improper Rx and fit. Demonstration of proper fitting technique and procedures.

*Presented by*

Ryan Parker, OD

## Lens Voucher & Gift Card Prize Drawings!

Meeting details on page 8

## Lisa's Lines



School is back in session, and so is COAT. Oh wait...what am I saying? There's no such thing as a summer break when it comes to all things COAT. Except for the Secretary position, COAT is a volunteer based, non-profit organization, and exists because of the care and passion of a few kind souls.

As a matter of fact, the Secretary position is vacant, and we are in dire need of someone to fill the position. If you'd like some extra income, have strong computer skills (or willing to learn), and want to work with an awesome organization, please contact me at [coaptresident@yahoo.com](mailto:coaptresident@yahoo.com) or 832-483-4684. In a few hours per month, the COAT Secretary can manage all of the requirements of the position.

Without our generous sponsors, dedicated Directors and loyal volunteers, COAT wouldn't exist. We need YOU to step up and out of your comfort zone and lend a hand. If many commit to do some of the smaller tasks, then the few can commit to the larger ones.

The July 15th meeting, sponsored by EyeCare Express Lab, was a great success. Accredited speaker Melinda Dean presented a two hour, power-packed ABO seminar. Thanks to EyeCare Express Lab's Simone Vanderwarker for selecting Fratelli's Ristorante, with a lovely banquet room and a delectable buffet. Lastly, I'd like to express my sincerest appreciation to Ty Dinh and EyeCare Express Lab for generously sponsoring the meeting and supporting COAT.



Additional gratitude goes out to Alcon for hosting a special dinner at Fadi's Mediterranean Grill on Tuesday, August 12. COAT members enjoyed a savory dinner and presentation by Sally Welch about the new Air Optix® Colors Contact Lenses. Simple strategies were taught for increasing sales with current contact lens patients, in addition to receiving many wonderful marketing materials to put to immediate use.

Our next meeting is being sponsored by Essilor Labs of America at Dave and Busters on Tuesday, September 16, 2014. It's going to be two one-hour ABO seminars, so don't miss out! Register online on our website [www.coat.tv](http://www.coat.tv) today to reserve your seat.

I look forward to seeing YOU there!

Sightfully yours,

Lisa Harmon, ABOC, NCLEC  
COAT President

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## July Meeting Highlights



Education sponsors Ty Dinh & Simone Vanderwarker of EyeCare Express Lab.



Laura Johnson mugs it up with Past President Jon Herring.



Speaker Melinda Dean presented an excellent 2 hour ABO presentation at Fratelli's Ristorante.



COAT registration helper Michelle Koonce interacts with the speaker.



Essilor's Melinda Dean presented an excellent two hour ABO seminar.



Jane Sears of Varilux and Dave Koury of Essilor



Ty Dinh awards vouchers and gift cards to several happy winners.



EyeCare Express and COAT;  
What a great partnership!



**Essilor Labs is dedicated to delivering on our promise of a better all around experience for you.**

We strive to know each of our customers and provide one on one consultation. And we love what we do! Essilor is dedicated to research and innovation to create the most beautiful, comfortable, and durable corrective lenses.

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832-302-9545  
[candice.stiles@essilorusa.com](mailto:candice.stiles@essilorusa.com)

Kelley Kirby  
713-659-9111  
[kelley.kirby@essilorusa.com](mailto:kelley.kirby@essilorusa.com)

Brant Southwell  
713-409-5522  
[brant.southwell@essilorusa.com](mailto:brant.southwell@essilorusa.com)

## About the Speaker



Dr. Ryan Parker opened Parker Family Vision Center in 2007 after being involved in two partnerships. He is among a select group of optometrists in the state of Oklahoma who have completed the training to become licensed to perform photorefractive keratectomy eye surgery.

Dr. Parker merged his passion for sports and eye care as president and co-founder of iSport Vision Performance, a national sports vision training company.

He has lectured on practice management topics at many of the schools and colleges of Optometry. He has presented numerous lectures to opticians and optometric physicians on a variety of spectacle lens related topics and has also co-starred in an Essilor educational no glare video.

Dr. Parker is proud to call Ardmore home. He attends the First United Methodist Church and is actively involved in the community. His greatest enjoyment is spending time with his daughter Taylor and son Dylan. In his spare time Dr. Parker loves spending time on Lake Murray, playing golf and hitting the gym.

## 2014-2015 ABO-NCLE EXAM DATES

The ABO & NCLE Board's vision, from the beginning of computer-delivered administrations of the exams, has always been to offer the exams more frequently than twice a year. As ABO & NCLE work toward continuous testing, ABO & NCLE is very excited to advise each of you that it is now able to offer the National Opticianry Competency and the Contact Lens Registry Exams four times per year, commencing with the August 16 through August 30, 2014 time period. Beginning June 15, 2014, online registration will be open all-year long, with an applicant being able to select from the next two exam administrations. When a registration window closes for a particular examination, the candidate will then be able to select from the next two exam administrations.

The online registration process will restrict anyone who fails an examination from attempting to retake the exam(s) in the next regular exam administration period.

### 2014 Exam Dates and Deadlines

August 16-30 Exams; Regular registration ends July 12, 2014; Late registration ends July 19, 2014.

November 8-22 Exams; Regular registration ends October 4, 2014, late registration ends October 11, 2014.

### 2015 Exam Dates and Deadlines

February 14-28, 2015 Exam; Regular registration ends January 10, 2015; Late registration ends January 17, 2015. May 9-23, 2015 Exam; Regular registration ends April 4, 2015; Late registration ends April 11, 2015.

August 15-29, 2015 Exam; Regular registration ends July 11, 2015; Late registration ends July 18, 2015.

November 7-21, 2015 Exam; Regular registration ends October 3, 2015; Late registration ends October 10, 2015.

For more info visit [www.abo-ncle.org](http://www.abo-ncle.org).

## Advertising Sponsorship

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- Logo on website sponsor page
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For Info: 713-890-2520 or [coatpresident@yahoo.com](mailto:coatpresident@yahoo.com)

## Optician, Frame Stylist or Image Consultant?



What if I told you to throw all the rules you learned about frame styling several years ago out the window? The stagnant rules we all learned about face shape and frames styles are just

too limited and not helpful enough today. Have you noticed the majority of face shapes are combinations of shapes and don't fit neatly into the categories of simply square, round, oval or heart shape. Have you noticed the rule about where the frame should be in relation to the eyebrow is no longer relevant?

*The rules of frame styling are in need of a facelift.*

These "rules" remind me of the out dated rules for matching food and wine. We were told white wine was to be served with fowl or fish and red wine for beef or red meats. However about a decade ago the famous chef and international food and wine consultant, John Ash, told us in his class "The Marriage of Food and Wine" that those rules were no longer relevant either. His message to us was what we like is what we like and that is only what is important. He then educated us by showing us how different foods pair very well with other flavors. For example salmon is wonderful with a pinot noir as well as a rich chardonnay.

Recently I was helping a friend look for new frames and we were in a rush. I quickly began with the question, "What image would you like to project?" She was startled by my question, though it was completely relevant in my mind. I may have popped the question on her more quickly than I would someone I didn't know as well. However I know she routinely fills several roles: founder and president of a marketing communications company, speechwriter, writer, advisory board member, mother and wife.

She may have wanted a different look or frame for when she was meeting with clients versus what she might wear in her office writing and meeting with creative suppliers or attending a school function or social engagement with her husband and son. Or she might want one frame to span each of these roles. She could definitely use several frame and lens configurations based on her everyday activities.

### *Questions I ask myself*

In our roles as opticians we wear many hats that require very different knowledge and expertise. First and foremost is basic optical lens knowledge. Close behind is product knowledge, which requires frequent updates to be current on the newest lenses, coatings, treatments and frame products available. Keeping current in all these areas is a responsibility of our profession. Some very interesting new lenses, designs, materials, coatings and measuring systems have been made available to us lately. Don't get stuck in a rut and keep using only the same products without trying new things. If you do, you are not doing your best for your patients.

I think about how I present myself in the office with patients. I ask myself several questions: Are my hands clean and nicely manicured? I am certain I don't have coffee, garlic or other unpleasant breath. Do I look professional but with a fashion twist? Do I have a warm and approachable manner? Do I look and sound like someone I would make a \$1,000 or more purchase from?

### *The Optician's Goal*

Your challenge is clear. Assist your patient in finding a frame and lens combination that corrects their vision and assists them with

their visual needs and requirements. In other words, we want our patients to have the clearest and best vision and protection in all the different ways they use their eyes in their daily lives.

Eyewear selection always begins by reviewing the patient's prescription followed by a gentle request for information from the patient on what they liked or didn't like about their previous eyewear. The responses may be related to the look of the frame or the functionality of the eye-wear. Did they have to raise or lower their head to see clearly? These are all clues to the style of lens and frame to show and recommend.

#### *Patient Scan*

As soon as I begin working with a patient I begin "scanning" to try and understand what their personal style is and what type of eyewear they will want. This includes more than what they are wearing or how they look at the moment. I notice as much as I can about the patient: their shoes, purse, jewelry and anything else I can. If they are wearing glasses I always ask if their current eyewear is comfortable. I also ask them if they are interested in something similar or if they want something new and different.

#### *Color*

More than a few years ago there was a color analysis program that considered the facial and hair coloration of a person and attributed them into categories or warm (Summer and Fall) colors or cool (Winter and Spring) colors. People often have a general idea what colors they are interested in and that should lead you to many of the frames selections you make for your patient. However, you should make your own assessment whether they would look good in a warm or cool color and show them a frame that you know will look good on them based on their skin tones. Help patients break out of the "I want a frame to go with everything" syndrome. I've found that navy and charcoal are very neutral colors as well as brown and black. And there is nothing more fun than a pop of color on the face.

#### *Optician, Frame Stylist or Image Consultant?*

Always point out the temple colors and design to a patient. I find patients often overlook the temples when trying on a frame and when you point out the fancy filigree or medallion or brand name of the designer on the temple they have a strong reaction of aversion or ambivalence. Temple colors, patterns and trims can compete with jewelry and clothing.

#### *You Can't Judge a Book by the Cover*

As the old Blues song by Bo Diddley in 1962 tells us, you can't judge a book by its cover. I've learned that patients have many sides and they may be coming to their appointment or eye exam following the gym or workout or after a day in the office. In other words, you can't tell what a person's life or role is by what they may be wearing when you meet them. This may seem to counter my patient scan recommendation; however, my own bottom line rule is never to assume a patient is looking for an inexpensive frame or only one pair of eyewear or not. I have discovered that most often when they fall in love with a frame they are willing to spend more than they originally planned.

#### *Lens Rx Followed Quickly by Frame Fit and Size*

Begin by looking at the patient's prescription. Of course we must know what kind of lenses we are going to be dealing with before making any kind of frame recommendation. High minus or plus, high astigmatism, prism, progressives, single vision?

Quickly move to putting a few frames on the patients face to determine the fit. I believe good bridge fit is crucial to a patient's happiness in their eyewear. By taking control of the frame selection I'm able to select a few frames to test for bridge fit and shape first before allowing the patient to see the frame unless it fits well. After the fit is determined I select 4 or 5 frames considering what style is close to

what they want or I see looking great on them and fitting very well.

Most often we quickly narrow the frames to 3 or 4. At this point I share the price with the patient so they can eliminate frames based on cost if they wish to. Ideally there is a spread of frame costs. I never assume nor even think much about frame cost before this point unless the patient has told me they are on a budget. I look for fit, appropriateness of frame for their lenses and what style matches them best.

#### *Tone and Manner*

Several years ago I learned from a psychology professor of mine that you can say nearly anything to a person if you used the right tone and manner. Tone and manner encompasses the words you say, your tone of voice, the look on your face, your body language, etc. Today's patients are also informed consumers and can be very suspicious that we are simply trying to "sell them" a pair of eyewear. You are in control of that perception. Present yourself as the professional you are in the tone and manner in which you communicate. Think of projecting confidence, knowledge and being non-judgmental. Being professional does not mean using lots of jargon and fancy words, it means straight, succinct communication the patient can understand.

Most people have been on a budget from time to time and don't want to spend as much on eyewear. Help those folks make the best choices without breaking the bank. They will remember you and come back.

#### *One More for Fun*

Almost always I show a frame that isn't at all what the patient would expect. It is often something very different, stylish and more dramatic than what the patient is considering. I preface showing them the frame by saying – now I'm going to show you something totally different. Sometimes the patient starts down a different and totally fun path of selecting frames. If not, you've helped them solidify what they like versus what they don't. Either way, it's a step forward in narrowing down a final frame selection.

#### *Final Decision*

My recommendation is to help a patient compare frames and narrow them down but try hard to let the patient make the final decision on their own. I help them compare frames by describing the different "looks" or fit and feel of one frame versus another – this one is "hip and current," this one is very "cute," this one is very "dramatic" or "more feminine" or "invisible or unobtrusive, making your eyes more obvious." I often ask patients questions about when they wear their glasses the most or what their daily life is like and ask them to think about themselves in those situations when selecting their frame.

If a patient is still indecisive I often have them stand up from the dispensing table and go to a full length mirror and compare a couple of frames seeing themselves in a different way. If that doesn't help this is a good time to bring in another person from our office someone else to offer his or her opinion. Often this is when patients will say, "Okay, I can't decide. I will take them both."

Occasionally patients are hesitant and want their spouse or significant other to see them in their prospective new frames. In this case I offer to take a photo of them in their potential frames with their cell phones to send or text to their loved ones to help them decide. I often reassure patients that several frames will look good and there are no mistakes.

#### *Recommendation*

After the frame selection is made it is time to step up to my role as a professional Optician and to clearly communicate my recommendations for lens designs and lens options along with the benefits and reasons for each. I am confident and deliberate in saying the words

"I recommend, based on your visual needs, the following lens with options and warranties, etc. . . ."

*Optician, Image Consultant and Frame Stylist*

It's easier for me to help someone select their eyewear if they see me as all three things: optician, image consultant and frame stylist. That's the best of all worlds and achieves the highest patient satisfaction and loyalty.

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Please visit [www.opticianshandbook.com](http://www.opticianshandbook.com), register (it's free) and enjoy more contemporary information about opticianry.



## VisionWeb's OAA Royalty Program

### Streamline Your Practice and Support COAT!

By ordering ophthalmic products through VisionWeb, you can earn non-dues revenue for our state with the VisionWeb OAA Royalty Program. In addition to streamlining your practice though online ordering, every order you place will help our state association to earn royalties that will help fund membership building and practice enriching programs.

What's more, using VisionWeb to place your eyecare product orders online is FREE, and VisionWeb does not interfere with your supplier pricing relationships or buying group discounts, so you can continue to enjoy your discounts when you place your orders online through VisionWeb.

#### How Does the Program Work?

All OAA members who use VisionWeb are eligible to participate. To register, simply log in to [www.visionweb.com](http://www.visionweb.com) and click the OAA Royalty Program registration button. Once you register, all orders placed by any member of your staff will count towards your practice's order total for the annual earning period, which runs from April - March each year.

Once your practice places 600 orders during the earning period, a 1% royalty is earned on the transaction fee paid by the 1200 suppliers with whom you order, approximately \$1 per order. Place orders during this time and we will increase the royalty percentage to 2%, place over 2,400 orders and we will increase the royalty percentage to 3%. Get Started Today!

Take advantage of the program and FREE online ordering by registering with VisionWeb today. Register online at [www.visionweb.com](http://www.visionweb.com), or if you need additional help, please contact VisionWeb Customer Service at (800) 874-6601.



**Remember to RSVP  
by September 12, 2014.**

**Register Online Today!  
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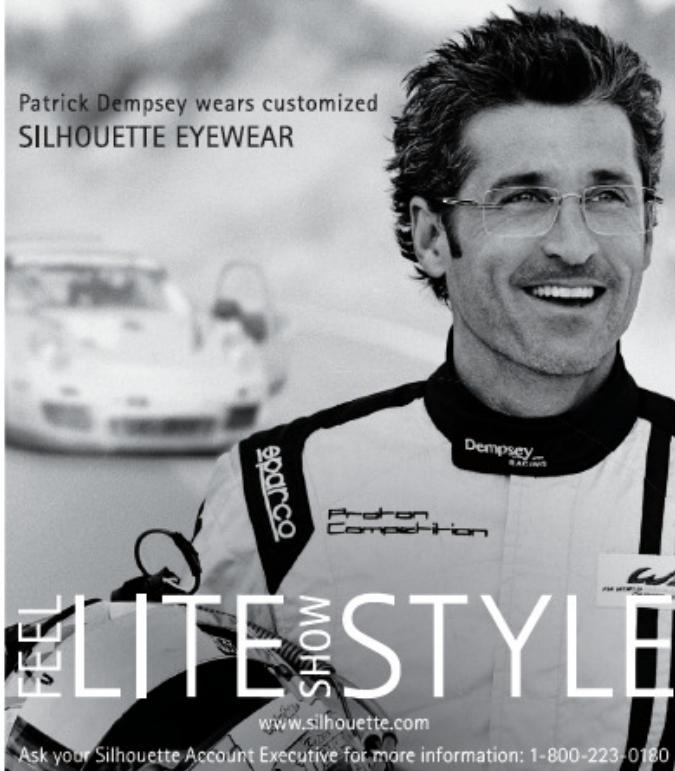


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## ABO and NCLE Certification Renewal



All ABO and NCLE certifications are for three (3) years. Continuing education credits (CECs) must be earned within the three year certification period and may not be accumulated and carried over from one period to another. All CECs and renewal fees are due on or before your expiration date. If you fail to complete the requirements on time, you have a 4th year to complete them. During that year, your certification is suspended. This suspension year is not an extension, but will overlap into your next certification period.

### Continuing Education Renewal Requirements:

- **ABO Certified:** Send in 12 ABO approved CECs (up to 3 may be NCLE approved) and the \$85 fee.
- **NCLE Certified:** Send in 18 NCLE approved CECs (up to 6 may be ABO approved) and the \$85 fee.
- **ABO and NCLE Certified:** Send in 21 CECs (9 ABO approved and 12 NCLE approved) plus the \$170 fee.

### Acceptable Continuing Education Credit:

#### For ABO:

- Spectacle related courses approved by ABO with an assigned course number.
- Advanced certification prerequisite courses (ABO or NCLE).

#### For NCLE:

- Contact lens related courses approved by NCLE with an assigned course number.
- Advanced certification prerequisite courses (ABO or NCLE).

*Contact lens related courses approved by NCLE with an assigned course number. Advanced certification prerequisite courses (ABO or NCLE).*

### Alternate Renewal Methods:

- **New ABO:** You may submit proof of maintaining a valid state license if the state has a satisfactory provision for continuing education.
- **New NCLE:** You may submit proof of maintaining a valid state license if the license entitles you to fit contact lenses and the state has a satisfactory provision for continuing education.
- **For Either:** You may also retake and pass the exam for re-certification instead of earning CECs, but only in the third or suspension year of your certification. You may not sit for the exam at any other time during your certification.

**Send CEC's and renewal fees to:**  
**ABO/NCLE - 6506 Loisdale Rd., Suite 209, Springfield, VA 22150, and include name, address and certificate number.**

**Check certification status 24/7 on the ABO-NCLE website.**  
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## Job Bank

**OPTICIAN/Manager** Westheimer Vision Associates is seeking a full-time, self motivated optician to manager busy optical department in growing optometry practice. Must possess skills for excellent patient service and have experience in high end optical sales, opticianry skills, edging, managerial skills and knowledge of vision insurance. Must have experience managing and demonstrating an ability to lead and supervise staff, analyze data and solve problems. ABOC certification is preferred but will consider candidates who have 5+ years of experience as an optician & are committed to obtaining certification. Must work every other Saturday 1/2 day. No nights, closed on Sundays. Position offers time off once a month, starting Thursday afternoon through Saturday. Great for scheduling doctor appointments and mini-vacations. Benefits include a friendly and family oriented working environment , bonus program, paid vacation and personal time and paid CE and ABOC fees. Optical is recently renovated and contemporary. No phone calls please. Email an introductory letter and resume for consideration to [jobs10260@gmail.com](mailto:jobs10260@gmail.com).

**OPTICIAN** wanted for Copperfield Optometry office (northwest Houston), frame styling, VSP, Eyemed filing, some cutting and edging with Santinelli edger, (most sent to lab under vision plan) Please call Denise at 281-550-2020 to set up an interview.

**OPTICIAN** (Must have experience) for busy ophthalmology practice with locations in Humble and Cleveland. Must be within driving distance of Atascocita and/or Cleveland. Full time or part time, competitive salary and benefits, two Saturdays per month, no Sundays, one evening per week. Please email resume to [rlzs4@yahoo.com](mailto:rlzs4@yahoo.com)

Our patients have rewarded our first class private eye care in Katy area with continued growth! As a result, we are seeking full time EXPERIENCED **OPTICIANS** who are people-pleasers to fulfill your career with us! Competitive pay and benefits (commission, vacation, holidays, etc). Great work environment. Two to three Saturdays per month. Please email resume to [meyevisionkaty@gmail.com](mailto:meyevisionkaty@gmail.com)

**OPTICIAN--Prefer ABO Cert w/min 1-5 yrs exp. [PT/FT]** who possesses a friendly, personable and professional customer service attitude. Excellent income potential including benefits and quarterly production bonuses for a very busy Pediatric Optical. MUST be bilingual in Spanish/English. This is an unusual opening for this expanding low employee turn-over Pediatric Optical. (Only 100% Pediatric Optical in El Paso) We will train for pediatric specialty. Please fax/email resume to (866) 849-0281 for IMMEDIATE PLACEMENT consideration.

Colony Eye Care Center seeks an experienced full time **OPTICIAN**. Looking for a self-starter, outgoing, detail oriented individual who can become part of a customer service driven team. Applicant should be knowledgeable on lenses, frames, filing insurance, vision plans and checking in glasses. We are looking for a team player who thrives in offering excellent customer services. Please email resumes to [resumes@colonyeyecare.com](mailto:resumes@colonyeyecare.com)

Optometric office in Sugar Land is looking for a full time **OPTICIAN** and an Optometric Assistant. Candidate must be friendly, professional, hard-working, detail-oriented, dependable, and have a positive attitude, excellent communication and customer service skills. Spanish speaking and at least 1-2 years of experience in optometric practice preferred. Please email resume to [aju2020@yahoo.com](mailto:aju2020@yahoo.com) or call 281-565-3937.

Family-oriented Cypress optometry practice looking for experienced **OPTICIAN** and/or **LAB TECHNICIAN**. Applicant should be personable, dependable, able to multi-task, and possess excellent customer service skills. Knowledge of insurance plans and lens optics needed. Full time position with great pay based on experience. Some benefits include health insurance, paid holidays, paid vacations, office bonus and perks, and paid ABOC renewals. If you want to join our team and be part of our family, then forward your resume to: [cristaleycare77@yahoo.com](mailto:cristaleycare77@yahoo.com) or fax: 281-304-5070.

Position available for **OPTICAL LAB** in Pasadena. Immediate position for surfacing, which will include: Taping, Blocking, Generating, Pulling Tools, Fining & Polishing, De-Blocking and Washing. This position can grow into a cross-training job, which would include being a 'floater' between surfacing and finishing. Mon-Fri 8:00am-4:30pm. No weekends. Call 713-647-0900 and ask for Martin, or fax resume to 713-647-8298, or e-mail resume to [srxo@aol.com](mailto:srxo@aol.com)

Looking for a reliable and experienced **OPTICIAN** that has strong customer service skills (no weekends). This position consists of driving to businesses and taking orders, dispensing, adjusting, problem solving, etc. on-site. Must have a great, positive and friendly attitude. Must have reliable vehicle as job consists of driving 200-250 miles per week. Most of the companies are centrally located in Houston. Competitive pay, benefits, commissions, gas, etc. Either e-mail [srxo@aol.com](mailto:srxo@aol.com), Fax to 713-647-8298 or call 832-656-9090.

Looking for a Part-Time **OPTICIAN** (maybe full-time) that has strong customer service skills, sales experience and must be reliable (no weekends). This position consists of driving to businesses and taking orders, dispensing, adjusting, problem solving, etc. on-site. Most of the companies are located in or will be located in the Pasadena, Baytown, Beaumont, Orange & Port Arthur. This position could also lead into an outside sales position calling on industrial accounts and receiving extra commissions. Dependent upon the level of service that is provided, this could grow into full time. Unique opportunity to be a part of a growing company. Competitive pay, benefits, commissions, etc. Either e-mail resume to [srxo@aol.com](mailto:srxo@aol.com) fax to 713-647-8298 or call 832-656-9090.

Industrial sales person needed for prescription safety glasses. Job entails calling on industrial accounts in Houston, Pasadena, Baytown, Beaumont, Orange, Port Arthur and eventually Louisiana. Position will already have set accounts in place, so part of a territory will already exist. Looking for an ambitious and aggressive person. Competitive pay, benefits, bonuses, commissions and gas provided. Unique and exciting opportunity. Optician knowledge in not required, but some background would help. Either e-mail resume to [srxo@aol.com](mailto:srxo@aol.com), fax to 713-647-8298 or call 832-656-9090.

Office in the Woodlands is seeking **OPTICIAN/Optometric Assistant**. Knowledge, experience in optical industry is a MUST. Applicant must have steady work history, professional appearance, excellent customer skills, frame styling, sales, dispensing and lab experience. Should be organized, dependable, proficient with computers, possess technical skills. Competitive base pay, great incentives program; benefits after 1 full year of work with the company. Email to [kety707@gmail.com](mailto:kety707@gmail.com). Place "WV-062014 Optician" in subject line.

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Certified Opticians Association of Texas  
PO Box 27630  
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### Mission Statement

Certified Opticians Association of Texas provides educational opportunities to certified and non-certified eye care providers, promoting opticianry as a Texas healthcare profession.



**STOP**  
and  
**Join Us!**

Tuesday, September 16, 2014



**essilorlabs**

Sponsors a Two Hour ABO Seminar  
Two One-Hour Technical Level 2

**UV and the Eye**  
and  
**Trouble Shooting Progressive Power Lenses**

*Presented by*  
Ryan Parker, OD

**Location:** Dave and Busters

**NEW LOCATION!**

→ 7620 Katy Fwy., Ste 100 ←  
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713-423-7706

**Registration:** 6:00 pm - 7:00 pm

**Dinner:** 6:30 pm - 7:30 pm

**ABO Seminars:** 7:15pm - 9:15 pm

**Cost:** Non-member rate: \$25 (cash/check)

**RSVP by September 12, 2014**  
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713-890-2520

**Lens Voucher & Gift Card Prize Drawings!**



**Remember to RSVP  
by September 12, 2014.  
Register Online Today!  
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### 2014 Calendar

#### September

16 - COAT Meeting - Essilor Labs of America  
18-20 - Vision Expo West

#### November

18 - COAT Meeting - Vision-Ease

### 2014 BOARD of DIRECTORS

**President:** Lisa Harmon, ABOC, NCLEC

**Vice President:** Mustafa Asif, ABOC

**Treasurer:** Austin Raths, ABOC

**Secretary:** Vacant

